

# SHAMINDRA SHROTRIYA

Principal Data Scientist / AI Solution Architect / Researcher

Bentonville, Arkansas, United States of America

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## EDUCATION

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### Carnegie Mellon University

PhD and M.S. in Statistics

Pittsburgh, PA

Aug 2017 – Dec 2022

- **Courses:** Adv. Statistical Inference, Adv. Probability Theory, Convex Optimization, Deep Learning, Statistical Machine Learning
- **Thesis:** *On Some Problems in Nonparametric and Location-Scale Estimation.*
- **Committee:** Matey Neykov (advisor), Arun Kumar Kuchibhotla, Yang Ning, Alex Reinhart, Alessandro Rinaldo, Larry Wasserman.
- **Research Interests:** Density estimation, Bradley-Terry ranking, Isotonic regression, Causal inference, Forecasting.
- **Nominee:** Umesh K. Gavaskar Best Thesis Award
- 3.92 / 4.0 GPA.

### University of California, Berkeley

M.A. in Statistics

Berkeley, CA

Aug 2015 – Dec 2016

- Elizabeth Scott Memorial Award (Research).
- Outstanding GSI Award.
- 3.90 / 4.0 GPA.

### University of New South Wales

BCom in Actuarial Studies and Finance

Sydney, NSW

Mar 2003 – Jan 2007

- UNSW Co-op scholar in Actuarial Studies.
- Graduated with Distinction.

## SKILLS, LANGUAGES, INTERESTS

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- **Programming (Proficient):** Python, R, SQL, Unix, Version control, Make
- **Programming (Competent):** HTML, CSS, Javascript, MATLAB, SAS
- **Toolkit:** Google BigQuery, AWS Redshift, Git, Docker, JAX, Numpy, Pandas, Plotly, Pytorch, DuckDB, VertexAI, JIRA
- **Soft Skills:** Stakeholder Management, Technical Writing, Sprint Planning, Scrum Master

## WORK EXPERIENCE

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### Walmart, Inc (Centroid Retail Intelligence)

Principal AI Solution Architect

Bentonville, AR

Apr 2024 – Present

- Co-developed a novel trend calibration tool called Harmonization. Utilizing Harmonization across the Walmart supply chain sales forecasts led to a post-hoc reduction in MAPE of 4.7%, on average, across all 4700 Walmart stores (patent application in process).
- Productionized the Walmart Customer Experience Elasticity (CXE 2.0) model, spanning all 50+ retail product categories. The new end-to-end Python pipeline implementation reduced runtime down to ~2 hrs (from ~22 hrs).

Principal Data Scientist

Sep 2023 – Apr 2024

- Developed the causal modeling framework to measure the elasticity in our Customer Experience (CX) score metric, in response to varying the delivery speed promise.
- Led a collaboration with Prof. Giovanni Petris (Dept. Head of Statistics at University of Arkansas) to build hierarchical product forecasts at Walmart scale using Bayesian Dynamic Linear Models (DLMs).

### Carnegie Mellon University

Co-Director (Optum Summer Bridges) & Assistant Teaching Professor

Pittsburgh, PA

Feb 2023 – Aug 2023

- Co-director of 8 week undergraduate summer research program with 30-35 students selected nationally.
- Taught daily data science lectures on advanced statistical methods using R and Python. Mentored four healthcare research projects.
- Designed and a new data engineering course focused on advanced Unix, SQL, and MLOps concepts.

### freelancer.com

Team Lead, Data Science Infrastructure

Sydney, NSW

Jun 2014 – Jul 2015

- Designed and productionized the new A/B testing framework. Demonstrated the effectiveness of the framework by piloting a marketing campaign that led to 3.5% conversion rate uplift.
- Co-led the Extract-Transform-Load (ETL) implementation written in Go and AWS Redshift, serving ~15M daily active users (DAUs) distributed across 35+ countries.

**Woolworths Ltd. (Quantium)***Lead Data Scientist***Sydney, NSW**

Jun 2012 – Jun 2014

- Led the end-to-end development of the behavioural *lifestage* classifier for the entire 7 million Woolworths Supermarket customer base. This is the primary targeting feature used by Woolworths for major marketing campaigns across Australia.
- Co-designed and developed the National Australia Bank Online Retail Sales Index (NORSI), Australia's leading online sales indicator.

**United Nations - International Labor Organization (ILO)***Microinsurance Fellow***Brisbane, QLD**

Jun 2011 – May 2012

- Wrote a report on the best actuarial pricing practices to be undertaken by microinsurance organisations. Selected as an ILO Microinsurance Fellow based on industry experience and academic merit.

**PwC (PricewaterhouseCoopers)***Senior Actuarial Consultant***Sydney, NSW**

Jul 2007 – May 2011

- Conducted quarterly actuarial reserving for NSW WorkCover. At a total liability valuation of ~\$16bn (AUD), this is Australia's largest public sector Workers Compensation Scheme.

**RESEARCH AND PUBLICATIONS****Nonparametric Estimation in the Dynamic Bradley-Terry Model.***AISTATS (Heejong Bong\*, Wanshan Li\*, Shamindra Shrotriya\*, Alessandro Rinaldo)*

Jun 2020

**Supremum-norm Bounds of the MLE in the BTL Model under General Comparison Graphs.***UAI (Wanshan Li\*, Shamindra Shrotriya\*, Alessandro Rinaldo)*

Jun 2022

**Predictive Inference of a Wildfire Risk Pipeline in the United States.***NeurIPS Workshop on Tackling Climate Change with AI (Niccolo Dalmaso\*, Shamindra Shrotriya\*, Alex Reinhart)*

Dec 2019

**WORKING PAPERS (UNDER REVIEW)****Revisiting Le Cam's Equation - Exact Minimax Rates over Convex Density Classes.***ArXiv:2210.11436 (Shamindra Shrotriya\*, Matey Neykov)*

Jun 2024

**Adversarial Sign-Corrupted Isotonic Regression.***ArXiv:2210.11436 (Shamindra Shrotriya\*, Matey Neykov)*

Dec 2023

**maars: Tidy Inference under the 'Models as Approximations' Framework in R.***ArXiv:2106.11188 (Riccardo Fogliato\*, Shamindra Shrotriya\*, Arun Kumar Kuchibhotla)*

Jun 2023

**OPEN-SOURCE SOFTWARE****maars (R implementation of 'Models as Approximations' Framework)***<https://shamindras.github.io/maars> (Riccardo Fogliato\*, Shamindra Shrotriya\*, Arun Kumar Kuchibhotla)*

Jun 2023

**iterative Random Forests (iRF)***<https://github.com/Yu-Group/iterative-Random-Forest> (joint work with the Yu Group at UC Berkeley)*

Aug 2017

**HONORS AND AWARDS****Nominee - Umesh K. Gavaskar Best Thesis Award**Issued by *Carnegie Mellon University***Pittsburgh, PA**

Jun 2023

**Posit Scholar**Issued by *Posit, Inc (formerly RStudio)***Pittsburgh, PA**

Jun 2021

**NGC Wildfire Research Scholar**Issued by *American Australian Association***New York, NY**

Jun 2020

**TA of the Year**Issued by *Carnegie Mellon University***Pittsburgh, PA**

Jun 2020

**CMSAC Best Paper Award**Issued by *Carnegie Mellon Sports Analytics Conference (CMSAC)***Pittsburgh, PA**

Oct 2019

**Outstanding Graduate Student Instructor (GSI)**Issued by *University of California, Berkeley***Berkeley, CA**

Mar 2017

**Elizabeth Scott Memorial Award (Research)**Issued by *University of California, Berkeley***Berkeley, CA**

Oct 2016