# SHAMINDRA SHROTRIYA

Principal Data Scientist / AI Solution Architect / Researcher

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# **EDUCATION**

# **Carnegie Mellon University**

PhD and M.S. in Statistics

- Courses: Adv. Statistical Inference, Adv. Probability Theory, Convex Optimization, Deep Learning, Statistical Machine Learning
- Thesis: On Some Problems in Nonparametric and Location-Scale Estimation.
- Committee: Matey Neykov (advisor), Arun Kumar Kuchibhotla, Yang Ning, Alex Reinhart, Alessandro Rinaldo, Larry Wasserman.
- Research Interests: Density estimation, Bradley-Terry ranking, Isotonic regression, Causal inference, Forecasting.
- Nominee: Umesh K. Gavaskar Best Thesis Award
- 3.92 / 4.0 GPA.

### University of California, Berkeley

M.A. in Statistics

- Elizabeth Scott Memorial Award (Research).
- Outstanding GSI Award.
- 3.90 / 4.0 GPA.

# University of New South Wales

BCom in Actuarial Studies and Finance

- UNSW Co-op scholar in Actuarial Studies.
- · Graduated with Distinction.

# SKILLS, LANGUAGES, INTERESTS

- Programming (Proficient): Python, R, SQL, Unix, Version control, Make
- Programming (Competent): HTML, CSS, Javascript, MATLAB, SAS
- Toolkit: Google BigQuery, AWS Redshift, Git, Docker, JAX, Numpy, Pandas, Plotly, Pytorch, DuckDB, VertexAI, JIRA
- Soft Skills: Stakeholder Management, Technical Writing, Sprint Planning, Scrum Master

# WORK EXPERIENCE

#### Walmart, Inc (Centroid Retail Intelligence)

Principal AI Solution Architect

- Co-developed a novel trend calibration tool called Harmonization. Utilizing Harmonization across the Walmart supply chain sales forecasts led to a post-hoc reduction in MAPE of 4.7%, on average, across all 4700 Walmart stores (patent application in process).
- Productionized the Walmart Customer Experience Elasticity (CXE 2.0) model, spanning all 50+ retail product categories. The new end-to-end Python pipeline implementation reduced runtime down to ~2 hrs (from ~22 hrs).

#### Principal Data Scientist

- Developed the causal modeling framework to measure the elasticity in our Customer Experience (CX) score metric, in response to varying the delivery speed promise.
- · Led a collaboration with Prof. Giovanni Petris (Dept. Head of Statistics at University of Arkansas) to build hierarchical product forecasts at Walmart scale using Bayesian Dynamic Linear Models (DLMs).

# **Carnegie Mellon University**

Co-Director (Optum Summer Bridges) & Assistant Teaching Professor

- Co-director of 8 week undergraduate summer research program with 30-35 students selected nationally.
- Taught daily data science lectures on advanced statistical methods using R and Python. Mentored four healthcare research projects.
- Designed and a new data engineering course focused on advanced Unix, SQL, and MLOps concepts.

# freelancer.com

Team Lead, Data Science Infrastructure

- Designed and productionized the new A/B testing framework. Demonstrated the effectiveness of the framework by piloting a marketing campaign that led to 3.5% conversion rate uplift.
- Co-led the Extract-Transform-Load (ETL) implementation written in Go and AWS Redshift, serving ~15M daily active users (DAUs) distributed across 35+ countries.

#### Woolworths Ltd. (Quantium)

# Sydney, NSW

Sydney, NSW

Jun 2014 - Jul 2015

Pittsburgh, PA

Aug 2017 - Dec 2022

Berkeley, CA Aug 2015 - Dec 2016

Sydney, NSW Mar 2003 - Jan 2007

# Sep 2023 - Apr 2024

Bentonville, AR

Apr 2024 - Present

# Pittsburgh, PA

Feb 2023 - Aug 2023

# Lead Data Scientist

- Led the end-to-end development of the behavioural lifestage classifier for the entire 7 million Woolworths Supermarket customer base. This is the primary targeting feature used by Woolworths for major marketing campaigns across Australia.
- Co-designed and developed the National Australia Bank Online Retail Sales Index (NORSI), Australia's leading online sales indicator.

### United Nations - International Labor Organization (ILO)

Microinsurance Fellow

• Wrote a report on the best actuarial pricing practices to be undertaken by microinsurance organisations. Selected as an ILO Microinsurance Fellow based on industry experience and academic merit.

# **PwC (PricewaterhouseCoopers)**

Senior Actuarial Consultant

• Conducted quarterly actuarial reserving for NSW WorkCover. At a total liability valuation of ~\$16bn (AUD), this is Australias' largest public sector Workers Compensation Scheme.

# **RESEARCH AND PUBLICATIONS**

Nonparametric Estimation in the Dynamic Bradley-Terry Model. AISTATS (Heejong Bong*, Wanshan Li*, Shamindra Shrotriya*, Alessandro Rinaldo)	Jun 2020
Supremum-norm Bounds of the MLE in the BTL Model under General Comparison Graphs. UAI (Wanshan Li*, Shamindra Shrotriya*, Alessandro Rinaldo)	Jun 2022
<b>Predictive Inference of a Wildfire Risk Pipeline in the United States.</b> NeurIPS Workshop on Tackling Climate Change with AI (Niccolo Dalmasso*, Shamindra Shrotriya*, Alex Reinhart)	Dec 2019
WORKING PAPERS (UNDER REVIEW)	
Revisiting Le Cam's Equation - Exact Minimax Rates over Convex Density Classes. ArXiv:2210.11436 (Shamindra Shrotriya*, Matey Neykov)	Jun 2024
Adversarial Sign-Corrupted Isotonic Regression. ArXiv:2210.11436 (Shamindra Shrotriya*, Matey Neykov)	Dec 2023
maars: Tidy Inference under the 'Models as Approximations' Framework in R. ArXiv:2106.11188 (Riccardo Fogliato*, Shamindra Shrotriya*, Arun Kumar Kuchibhotla)	Jun 2023
OPEN-SOURCE SOFTWARE	
maars (R implementation of 'Models as Approximations' Framework) https://shamindras.github.io/maars (Riccardo Fogliato*, Shamindra Shrotriya*, Arun Kumar Kuchibhotla)	Jun 2023
<b>iterative Random Forests (iRF)</b> https://github.com/Yu-Group/iterative-Random-Forest (joint work with the Yu Group at UC Berkeley)	Aug 2017
HONORS AND AWARDS	
Nominee - Umesh K. Gavaskar Best Thesis Award Issued by Carnegie Mellon University	<b>Pittsburgh, PA</b> Jun 2023
<b>Posit Scholar</b> Issued by <i>Posit, Inc (formerly RStudio)</i>	<b>Pittsburgh, PA</b> Jun 2021
NGC Wildfire Research Scholar Issued by American Australian Association	<b>New York, NY</b> Jun 2020
<b>TA of the Year</b> Issued by <i>Carnegie Mellon University</i>	<b>Pittsburgh, PA</b> Jun 2020
<b>CMSAC Best Paper Award</b> Issued by <i>Carnegie Mellon Sports Analytics Conference (CMSAC)</i>	<b>Pittsburgh, PA</b> Oct 2019
<b>Outstanding Graduate Student Instructor (GSI)</b> Issued by <i>University of California, Berkeley</i>	Berkeley, CA Mar 2017
Elizabeth Scott Memorial Award (Research) Issued by University of California, Berkeley	Berkeley, CA Oct 2016

Brisbane, QLD Jun 2011 - May 2012

# Sydney, NSW

Jul 2007 - May 2011